PT PURADELTA LESTARI TBK MANAGEMENT PRESENTATION ANALYST MEETING 2024







DISCLAIMER



- Today meeting is only dedicated to research analysts, either buy or sell side, in purpose of providing PT Puradelta Lestari Tbk ("DMAS")'s business view for 2024.
- Members of the Media and the Press are not authorized to be on this meeting. If you are from the Media or the Press or others than being mentioned above, please kindly leave the meeting.
- Any views or opinions expressed by the speaker during the meeting are solely belonging to DMAS, not representing the sector. DMAS does not make any warranty, express or implied for a particular purpose, and specifically disclaims any legal liability or responsibility for the accuracy, completeness, or usefulness of any information during this meeting. Any information or opinion being informed during meeting might be a consideration for your own company research data and any decision by then shall be you/your company owned risks and rewards.
- The content presented on this meeting is proprietary to, and/or subject to the copyright. As a matter of legal compliance, we remind you that you must not attempt to elicit from any speaker at this event any material non-public information or other confidential information, and accordingly the speaker may decline to respond to any question in his or her sole discretion. You may not publish or otherwise publicly disclose the name of, or otherwise identify, the speakers unless DMAS permits it in writing. By attending this event, you agree to all of these restrictions.

COMPANY OVERVIEW PT PURADELTA LESTARI TBK



Leading Integrated Township Developers at East of Jakarta







PT Puradelta Lestari Tbk (DMAS)

Project Title : Kota Deltamas

Project Description: Industrial-based Modern Integrated Township

Location : Jalan Tol Jakarta-Cikampek KM 37, Cikarang Pusat, Bekasi

Total Area : ± 3,185 hectares

Established in : 1993

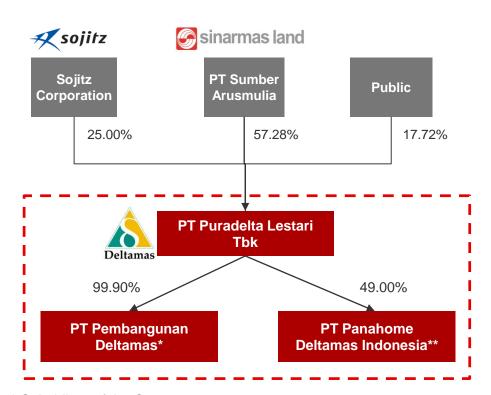
Year of IPO : 2015

COMPANY OVERVIEW SHAREHOLDING STRUCTURE



Joint Venture Company of Sinarmas Land and Sojitz Corporation

Ownership Structure of the Company



- * Subsidiary of the Company
- ** Joint Venture Project

Combination of Unique Strength of Sinarmas land and Sojitz Corporation



Proven Expertise and Long Track Record of Property Development and Management

- Leading and most experienced property developer in Indonesia
- Listed in SGX



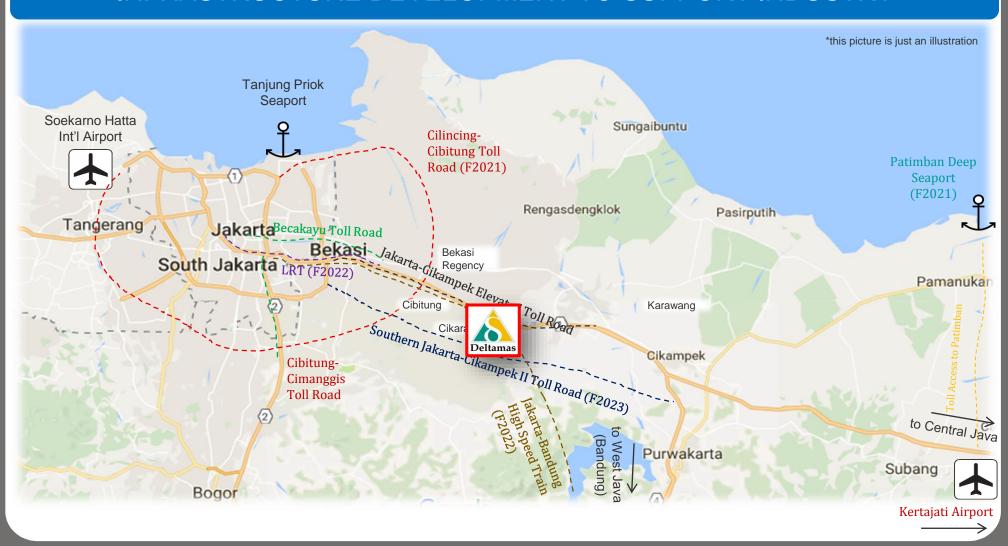
Strong
International
Marketing Platform
and Strategic
Partnership

- General trading conglomerate with a worldwide network in c. 50 countries and regions
- Listed in TSE

COMPANY OVERVIEW LOCATION



INFRASTRUCTURE DEVELOPMENT TO SUPPORT INDUSTRY



COMPANY OVERVIEW DEVELOPMENT AREA AND LAND BANK



Solid Master Plan with Large Land Bank

Master Plan of Kota Deltamas

Land Bank 30 September 2023	
Industrial	274 ha
Commercial	361 ha
Residential	172 ha
TOTAL	807 ha



Industrial



Commercial



Residential

JAKARTA TOLL ROAD CIKAMPEK KM 37 Bekasi City Jakarta Tangerang Interchange KM 42 (future) Access to other ITSB industrial estates Karawang Cikampek Bandung Panasonic Homes Bekasi Central Java Regency DAIKIN SAKURA PARK Gov't Centre Data Center Zone CILO HE ISEWAN KALBE ASTRA Otoparts YKK HITACHI НҮЦПОАІ Interchange KM 3 (under construction)

Interchange

COMPANY OVERVIEW INDUSTRIAL ESTATE



Key Competitive Advantages of GIIC Kota Deltamas

Strategic Location & Direct Access to Toll Road



Integrated Management System (ISO 9001, ISO 14001, ISO 45001), KLIK facility, Obvitnas





Experienced Management Team





Wide Land Bank with Flexibility in Size and Shape



Eco-friendly / Green
Environment



Integrated Business Model



Compehensive Facilities and Infrastructures



World Class Township Design and Planning



Premium Electricity Supply from PLN



Nursery Center



Clean Water Treatment Plant (Looping System Pipe)



Gas Supply from PGN



Waste Water Treatment Plant



Telco & Fiber Optic from Telkom & MyRep



Firefighter Facilities

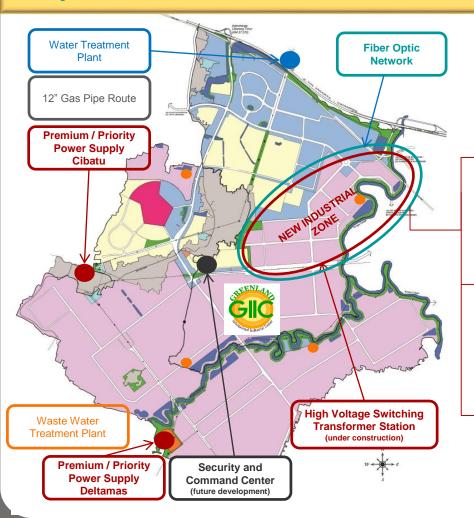


Strong Security System

COMPANY OVERVIEW INDUSTRIAL ESTATE



Updates on Industrial Estate



Development of a new industrial zone inside GIIC Kota Deltamas, dedicated for data centers or other industries that require certain specifications









Collaboration with PLN to develop a data center hub in GIIC Kota Deltamas



Eco-friendly electricity supply, such as, renewable energy certificate, is also offered to customers

Update: 14 data centers have joined in GIIC since 2020 until now

COMPANY OVERVIEW COMMERCIAL ESTATE



Updates on Commercial Area



COMPANY OVERVIEW COMMERCIAL ESTATE



Updates on Residential Area



COMPANY OVERVIEW SUSTAINABLE DEVELOPMENT



The Company's Sustainable Development

ENVIRONMENT

- Water preservation: WTP & WWTP
- Hi Tech Industry: EV Manufacturing & Data Centers
- Green environment: nursery, trees, pedestrian
- Green energy: renewable electricity usage
- Selective to industry
- ISO 14001 Certification



SOCIAL

- Economic & education empowerment
- Health contribution, eg. Nutrition for Anti Stunting Program & Blood Donor Program
- Clean Water Supply
- Infrastructure development
- Social activity















GOVERNANCE

- No discrimination practices
- Have Independent Commissioners on Board
- Fulfillment to the employees' rights
- Training and development programs for employee
- Responsive After-sales services
- Continuous township development
- ISO 45001 Certification
- ISO 9001 Certification



AWARDS & RECOGNITIONS



Recognitions from the Stakeholders



The 14th IICD Corporate Governance Most Improved Top 50 Mid Capitalization 2023



TEMPO High Dividend 2023



TOP GRC AWARDS
Top Governance Risk &
Compliance
2023



TOP GRC AWARDS The Most Committed GRC Leader 2023



First Best of Resilience & Sustainable Industry from the Ministry of Industry of Indonesia - Industrial Estate IOMKI Reporting 2023



Contribution and Support to MSMEs in Bekasi Regency 2023

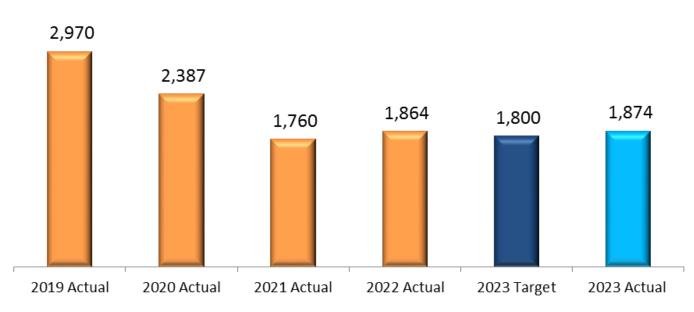
OPERATIONAL UPDATES MARKETING SALES



Marketing Sales Achievement

Achievement in FY2023 – Rp1.87 trillion 104.10% of 2023 Sales Target

Marketing Sales Figures (in Rp Bn)



COMPANY UPDATE



View and Target 2024

By taking into account:



Solid number of Inquiries



Continuous Development of Residential and Commercial



Political Year of 2024



World Geopolitical Tension

Target Marketing Sales 2024: Rp 1.805 Trillion

THANK YOU

For Further Information:

PT Puradelta Lestari Tbk.

Marketing Office Kota Deltamas

Jl. Tol Jakarta-Cikampek KM 37

Cikarang Pusat – Bekasi 17530, Indonesia

Phone : +62 21 8997 1188 Fax : +62 21 8997 2029

Email : investor.relations@deltamas.co.id

Website : www.deltamas.id